

“LANDING IN CHILE”

ACERA’s support services for new companies

Specially for foreign NCRE companies

1. Introduction to the Chilean Electricity Sector

Session of two hours, in which a senior specialist will perform an introductory presentation of the Chilean electricity sector. The subjects to be discussed at the meeting are:

- Market structure.
- Main laws and regulations of the sector.
- Government agencies related to energy and its functions.
- Statistics of the conventional and renewable generation sector.
- Energy Agenda.
- Questions and answers.

It is recommended that along with this session the service "Coordination of Meeting Agenda" is also contracted, where ACERA designs a schedule of meetings with authorities, consultants, companies and, in general, key stakeholders identified after the introductory session.

Value: US \$ 1,500 + VAT

2. Coordination of Meeting Agenda

According to the needs and objectives expressed by the company, ACERA will design a Meeting Agenda. On the Agenda and considering, if applicable, specific requirements requested by the same company, meetings of interest will be coordinated with the people and entities defined.

The price of this service considers a maximum of 10 meetings. ACERA does not guarantee that the meetings agreed on the Agenda with the company are to be realized precisely with the previously selected people, as this will depend on the availability of the individuals and entities included in the Agenda of Meeting. However, and when applicable, a suitable replacement will be searched, in a way to accomplish the agreed interviews.

The service extends for a period of two weeks in a row, in which interviews will be distributed, and it does not include the participation of a representative from ACERA in them.

The applicant company agrees to comply the existing norms on the lobbying Law and others that may become applicable.

Value: \$ 2,500 + VAT

3. Pack for both services:

In case the services of "Introduction to the Chilean Electricity Sector" and "Coordination Meeting Agenda", described above in paragraphs 1 and 2, are simultaneously contracted the price is **US \$3,200 + VAT.**

4. Terms of Introduction to Electricity Sector and Agenda Meetings services

The total payment of each of the services should be credited to the bank account of ACERA in advance at the beginning of the respective service.

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